

Sonata Performance Report

Performance as on 31st May 08

		Target	Achivement	%
1.	Total No. of Branch	23	20	87%
	No of Unit Office		9	
2.	Total Number of Staff	458	403	88%
	HO Staff	49	30	61%
	Field Staff	409	373	91%
	BM/Unit Managers	36	48	133%
	Branch Support staff	69	15	22%
	Business Executives (LO)	184	230	125%
	BDA's (Agents)	120	80	67%
	Staff Droup out (No.)	NA	121	
3.	Net Number of Group Formed	4732	4189	89%
	Total Group Passed	4842	4,299	89%
	Total Dissolved Group	110	110	100%
4.	Net Number of Members	56,782	55,515	98%
	Total Members	66,807	65,540	
	Dropout Members	10025	10025	100%
5.	Total Number of Loan Client	50,275	50,008	99%
	Allahabad		23663	
	Kausambi		3973	
	Raiberali		2284	
	Kanpur		4832	
	Sultanpur		1015	
	Fatehpur		3646	
	Jabalpur		10,595	
6.	Number of Client Insured	31030	31030	100%
7.	Loan Portfolio	287,033,128	265,656,587	93%
	Loan Amount Disbursed	656,093,650	620,767,517	95%
	Principal Collection	369,060,522	355,110,930	96%
8.	Interest Income	13,971,315	13,187,888	94%
	Interest Income Earned	12,150,741	11,633,098	96%
	Processing Fee	1,314,174	1,312,010	100%
	Income on Investment	63,420	73,980	117%
	Income through Insurance	442,980	168,800	38%
	Other Income	-	-	#DIV/0!

9.	Total Expenditure	12,559,467	8,757,174	70%
	Financial Cost	4,319,841	4,166,256	96%
	Loan Loss	1,282,081	97,819	8%
	Total Operating Expenses	6,957,545	4,493,099	65%
	a. HO Operating Expense	1,846,728	1,469,912	80%
	b. Field Operating Expense	5,110,817	3,023,187	59%
10.	P & L Account (Accumulated Total Loss)	(16,856,632)	(3,584,630)	21%
	Current Year	1,411,848	4,430,713	314%
	Previous Year losses	(18,268,480)	(8,015,343)	66%
11.	Portfolio at Risk	2.0%	0.05%	3%
12.	OSS	111.24%	150.60%	135%
13.	Case Load (4/2.c)	273	217	80%
14.	Average Loan Portfolio Per BE	1,559,963	1,155,029	74%
15.	Equity Infusion	50,000,000	63,200,000	126%

16	Funding Tie Up	Sanctioned Amount	Amount Aailed	Balance Outstanding	%
16.a	FWWB	100,000,000	100,000,000	60,852,195	25.6%
16.b	HDFC Bank	65,000,000	65,000,000	42,901,786	18.1%
16.c	ABN-AMBRO Bank	50,000,000	50,000,000	31,500,000	13.3%
16.d	Bellwether Fund	91,000,000	91,000,000	40,000,000	16.8%
16.e	ICICI Bank	20,000,000	20,000,000	14,969,688	6.3%
16.f	Axis Bank	55,000,000	55,000,000	41,964,285	17.7%
16.g	SIDBI	10,000,000	10,000,000	5,475,000	2.3%
	Total	391,000,000	391,000,000	237,662,954	100.0%